# **China Topics**

Please indicate the topics in which you feel most interested.

### Understand the changes in your market

<ul> <li>A rapidly changing business environment</li> <li>Economic growth slowdown</li> <li>Demographic changes</li> <li>Urbanisation</li> <li>Digitalisation and e-Commerce</li> <li>China's Cyber Security Law</li> <li>Chinese outbound investment</li> </ul>	<ul> <li>Major reforms and initiatives</li> <li>Supply-side reform</li> <li>SOE (stated-owned-enterprise) reforms</li> <li>Reforms on environmental protection</li> <li>Crack-down on corruption</li> <li>"One Belt, One Road"</li> <li>"China Manufacturing 2025"</li> </ul>
<ul> <li>Finance &amp; Taxation</li> <li>China tax regime - current &amp; future trends</li> <li>Upcoming new China tax regulations</li> <li>Cash repatriation</li> <li>BEPS (Base Erosion and Profit Shifting) – what does it mean for China?</li> <li>Cross-border intercompany service fees and royalties - the China practice</li> </ul>	<ul> <li>Managing tax audits in China</li> <li>Tax automation – China tax management digitalisation and tax compliance centralisation solution</li> <li>Deeper Customs scrutiny of import prices - closer eye on arm's length nature on related party transaction and dutiable status of royalty fees</li> </ul>

### Innovate your strategy

### Research & Development

- ☐ The "good enough", a new paradigm for R&D
- Open innovation: building and utilising the internal and external eco-systems to advance your R&D
   Trends, opportunities, challenges and real-life cases in China
- Updates on tax incentives for R&D in China
  - High and New Technology Enterprise (HNTE), Super R&D Deduction, accelerated asset depreciation, VAT exemption, etc.

### □ "China Manufacturing 2025" (or "Industry 4.0") in your China practice

- Manufacturing upgrading trends in China market; US, Germany and China development
- □ The key application areas in China; the prioritised vertical industries

### □ Digitalisation

- Digital transformation waves in China: products, distribution, services, production
- □ The impact on industrial manufacturing and sales and the opportunities for your business

## Transform your business

### □ Repositioning your market

Strategy review - Capability Driven Strategy
 Resource and investment planning

### □ Restructuring your China operation

- Direct or indirect equity transfer
- Divesting
- □ Joint Venture and strategic alliances
- Valuation
- □ Approval vs record filing on tax treatment

# Applying a "Fit for Growth" approach to improve your business performance

- Re-examining your supply chain, from inbound sourcing to outbound logistics, and considering where and how they operate
- Potential productivity and cost-reduction opportunities in your China business

### Doing deals in China

- China's M&A environment
- Best practices in deal execution
- Post deal integration