



About Tobias Pfortmüller

New AGP member

Tobias' way:
Consulting (Strategy & Operations/Business Technology),
Deals (Valuation)

How did you prepare yourself for the AGP?

Since the AGP covers Consulting and Deals, I prepared myself for each part individually. For the Consulting section, I used books like Case in Point to practise cases, back-of-the-envelope calculations and brain-teasers. My main goal was to get an idea of how to tackle certain types of question without memorising anything. For the Deals part, I refreshed my knowledge of basic accounting and valuation methods by reading my old university books. However, it is impossible to know everything, so the most important thing is to have a positive attitude and a great deal of motivation, as well as being eager to learn something new.

What do you expect to gain from this programme?

A very steep learning curve is my main expectation. In order to make this statement better understandable, I will split the learning curve in different components and explain my expectations for each one.

Variation: due to the module-based structure of the AGP, I expect to benefit from on-the-job learning in various industries which provide different services. Since projects are usually highly individual, you are often thrown in at the deep end and therefore really forced to learn and improve yourself.

Responsibility: due to the fact that the AGP is very exclusive, I expect to take on more responsibility than a regular graduate and furthermore to have more direct contact with the Advisory Leadership team.

Internationality: I expect to go abroad for (up to) six months in order to gain international work experience and build an international network.

People: due to the AGP framework I expect to meet many inspiring people from various business units and build a broad network both within and outside the firm.

Due to the module-based set-up including many rotations and opportunities to work abroad, I am fully convinced that I will experience the steep learning curve that I expect.